

To submit a member deal, send the following information to [Katie Carlson](#) :

- Company Name
- Offer description (100 words or less)
- Offer start & end dates
- Company Contact (name and email/phone)

Deals from Software Division Members

OPEXEngine

[Annual Software and SaaS Benchmarking Report](#)

Through the years, we have found that successful software companies tend to be very metrics-driven and use benchmarking frequently throughout the year as a key management process and information tool. OPEXEngine offers the annual Benchmarking Survey to SIIA members. Check out [this report](#) which highlights the latest changes going on in the market.

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Offer Period : January 1, 2013 - March 31, 2013

For more information, contact:

Rakesh – rakesh.c@techcello.com

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Outside GC & Patent GC

[Outside GC](#) is a partner-only team of senior business lawyers with substantial in-house experience who act as part-time in-house counsel to their clients at a fraction of the cost of either hiring a full-time in-house attorney or relying exclusively on traditional law firm counsel. For companies with no in-house legal staff, they act as the as-needed general counsel, doing the company's day-to-day legal work and helping to manage the legal services provided by outside counsel. For companies that have a general counsel or in-house staff, they act as overflow attorneys, serving as an extension of the in-house team, either on a regular or a periodic basis. Their sister firm, [Patent GC](#) is also a partner-only firm, and is comprised exclusively of former senior in-house IP counsel. Patent GC handles patent and trademark prosecution work on a fixed-fee basis, but also performs portfolio management services, and can even serve as a company's part-time in-house IP counsel. Both Outside GC and Patent GC have specific domain expertise in software.

As a special benefit for SIIA members, Outside GC and Patent GC will offer their "volume discount" rates (ranging from \$210 to \$275 per hour) to all SIIA members, irrespective of work volume.

Interested SIIA members should contact Jon Levitt (jlevitt@outsidegc.com, 617-548-1289) or Bill Stone (stone@outsidegc.com, 617-501-8158) for more details and mention that you are an SIIA member. If you have any further questions please feel free to give me a call.