

# **The Boundary-free Enterprise™: Transforming Financial Management**

**An SIIA Webinar  
with  
Bill.com**

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# Key Themes

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- Today's Businesses Need Mobile Access to Financial Systems
- The Cloud Makes Businesses More Agile
- The Boundary-free Enterprise™ Changes the Game



# Plight of the Small Businessman

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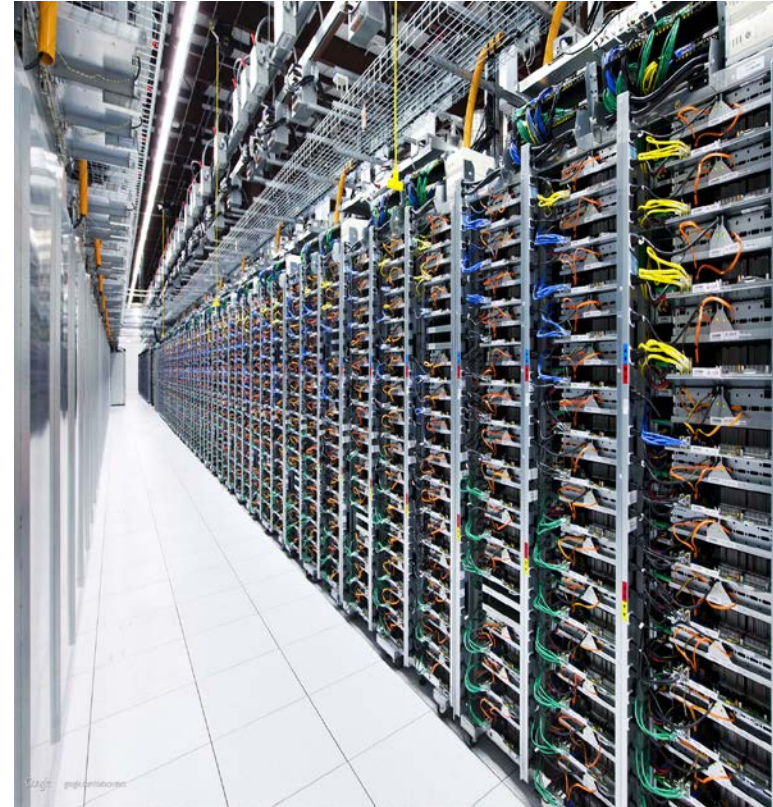
- I am an SMB owner and I travel frequently
- I need to manage my business in real time
- I can't wait to get back to the office
- I manage a distributed team and they need access to financials
- It is difficult to keep track of my vendors
- We are a small company and our office manager has way too much to do
- We have a BYOD environment but can't connect to our existing systems

# A Few Disadvantages of On-Premises Systems

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- Capital investment - big expenditure
- Tied to a physical location
- Not easy to access when traveling
- Not as easy for business partners to plug in

*There must be a better way...*



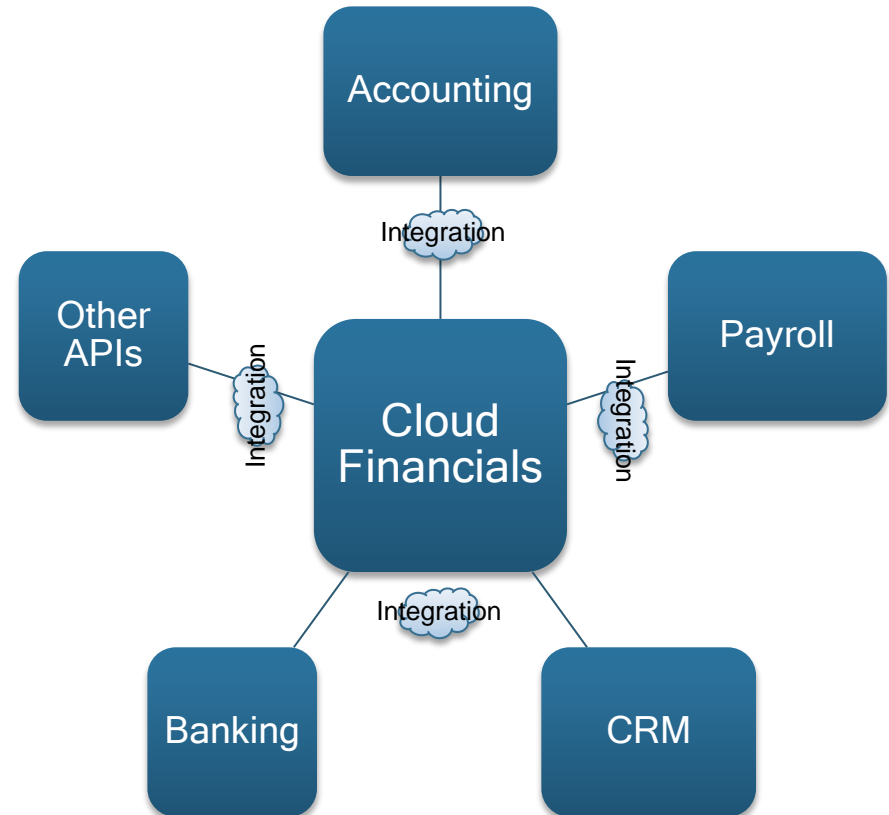
# The Imperative for Mobile Financial Management

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Transform your organization to enable greater flexibility and agility

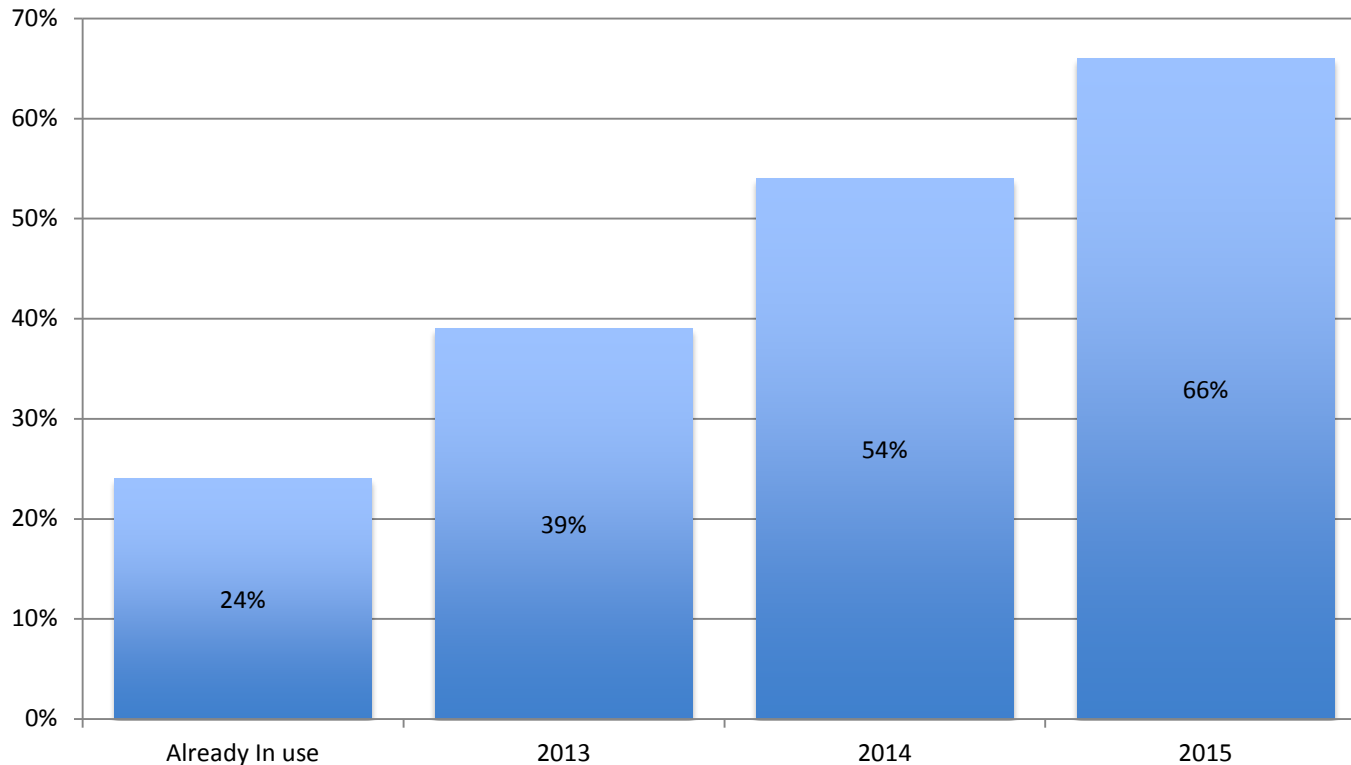
- Stay connected when out of the office
- Take advantage of mobile workers
- Embrace loosely-coupled architectures in the Cloud

*Don't let financials hold you back from becoming Boundary-free*



# Share of Businesses Planning to Use Cloud Financial Software

## Plans to Purchase Cloud Financial Software



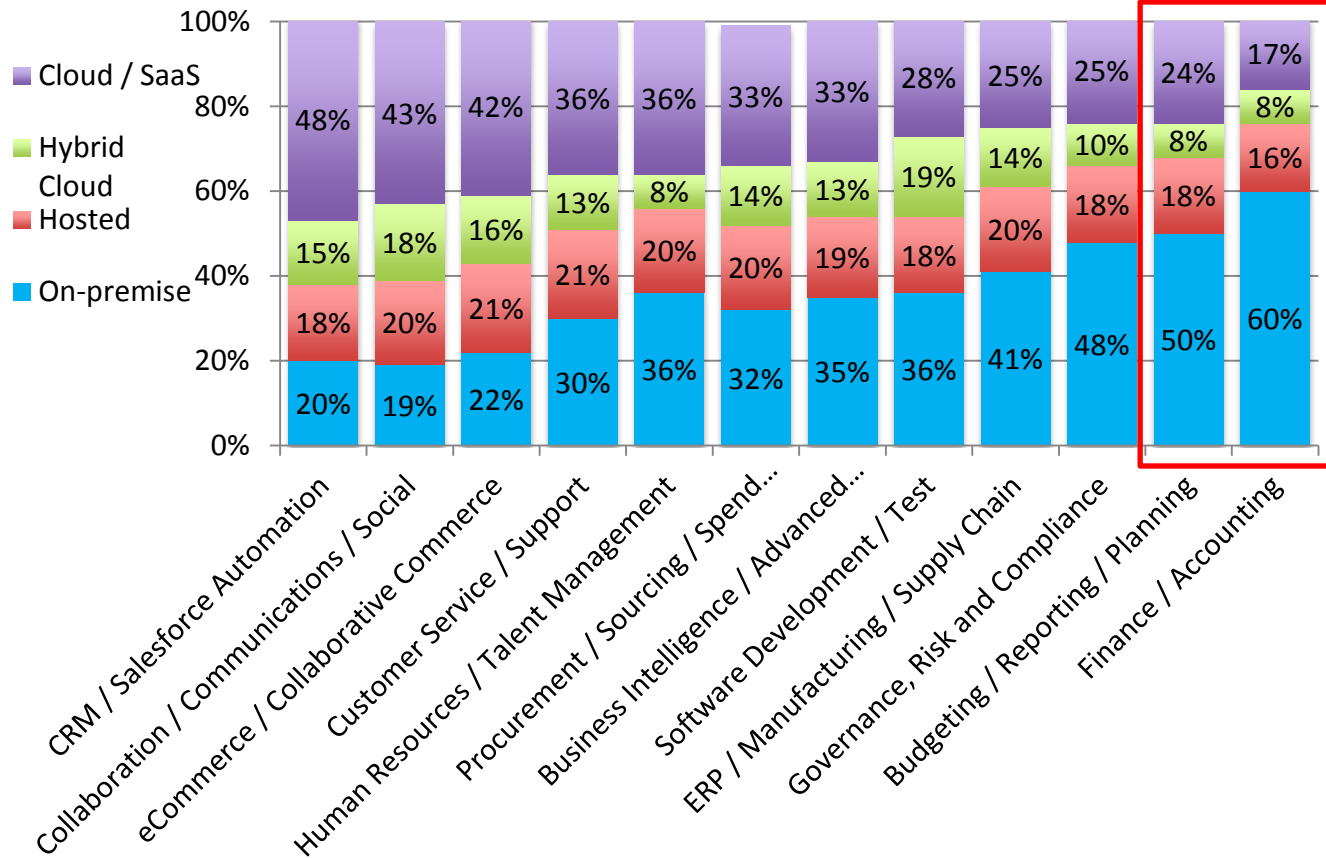
Source: Saugatuck Technology n=228

### Notes on the Data

- *What Percentage of New Application Deployment will be Cloud based for the following categories: Finance / Accounting*
- Though Data sources may remain on premises, financial applications will increasingly move to the Cloud for convenience and new capabilities.

**Saugatuck Insight:** By 2014, Plans to adopt Cloud Financial Software across company size have already pushed above 50%, indicating that more than half of organizations will be moving new financial applications to the Cloud.

# Deployment Preferences: The Money Apps



## Notes on the Data

- The closer we get to the “money” within the enterprise, the less likely we are to see off-premises deployment preferences today.
- The growth in use of Mobile, collaborative commerce, and Cloud-based development platforms should shift software dev/test to the left (i.e., more Cloud-based) in coming surveys.

*NOTE: Some group totals do not equal 100% due to rounding*

Source: Saugatuck Technology n=228

**Saugatuck Insight:** Today’s preferences unquestionably reflect current SaaS/Cloud adoption trends, which tend to reflect comfort more than capabilities. It takes time and experience for enterprise IT and business leaders to accept and then embrace any new way(s) of doing things. Meanwhile, traditional concerns vis-à-vis data security and privacy will continue to influence adoption and use of Cloud/SaaS for business-critical and regulatory-influenced operations.

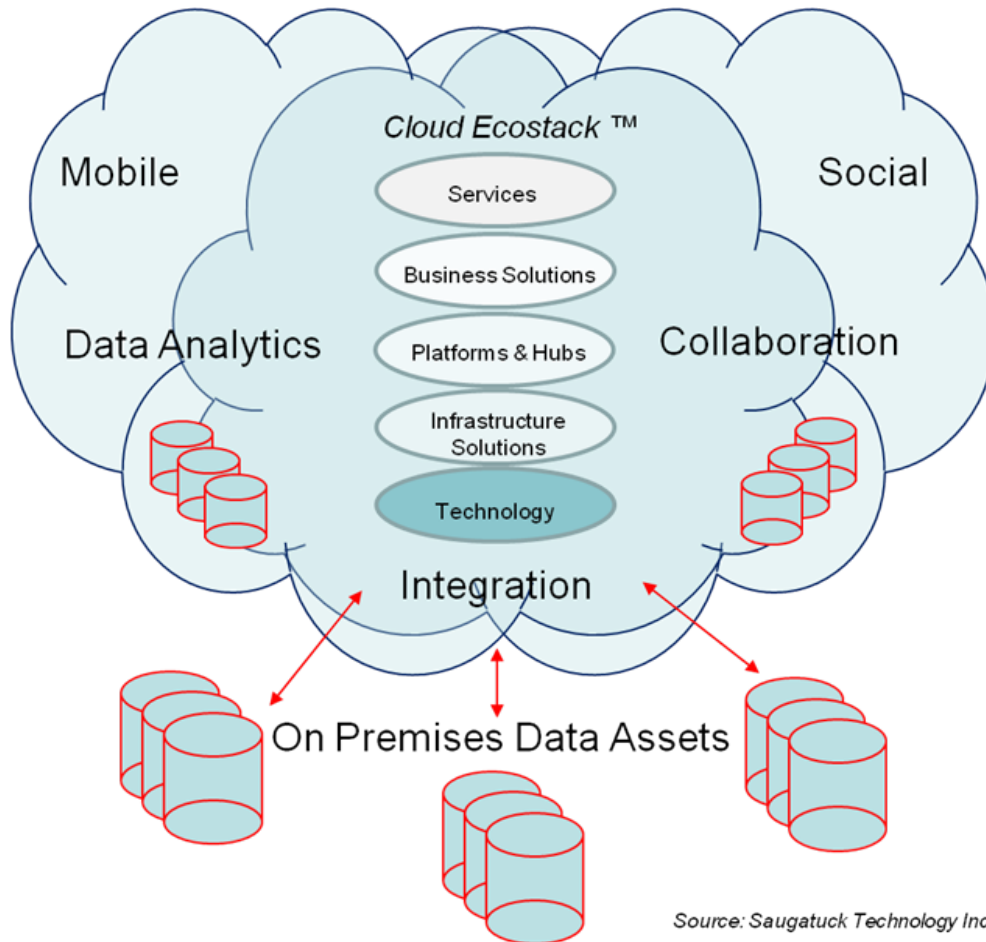


# Evaluating Cloud Financials: The Challenges

Requirements	Challenges
Functionality, Robustness, Extensibility	How stable is it? How much can it do? How much can I add and integrate?
Integrate to Other Existing Software	Making financials play nice with other dependent applications.
Security and Privacy	Does the solution mitigate security risks? Is it compliant with regulations?
Access	Mobile applications, Internet access, limited connectivity
Compatibility	Will it integrate with partners' systems? Will it integrate with other Clouds?
Change Existing Processes	Will employees need retraining? What processes will lose relevance?



# The Benefits of the Boundary-free Enterprise™



Source: Saugatuck Technology Inc.

- Transform your organization to enable greater flexibility and agility
- Embrace loosely-coupled architectures in the Cloud
- Make connections with your key vendors
- Empower your mobile workers – no matter where they are